

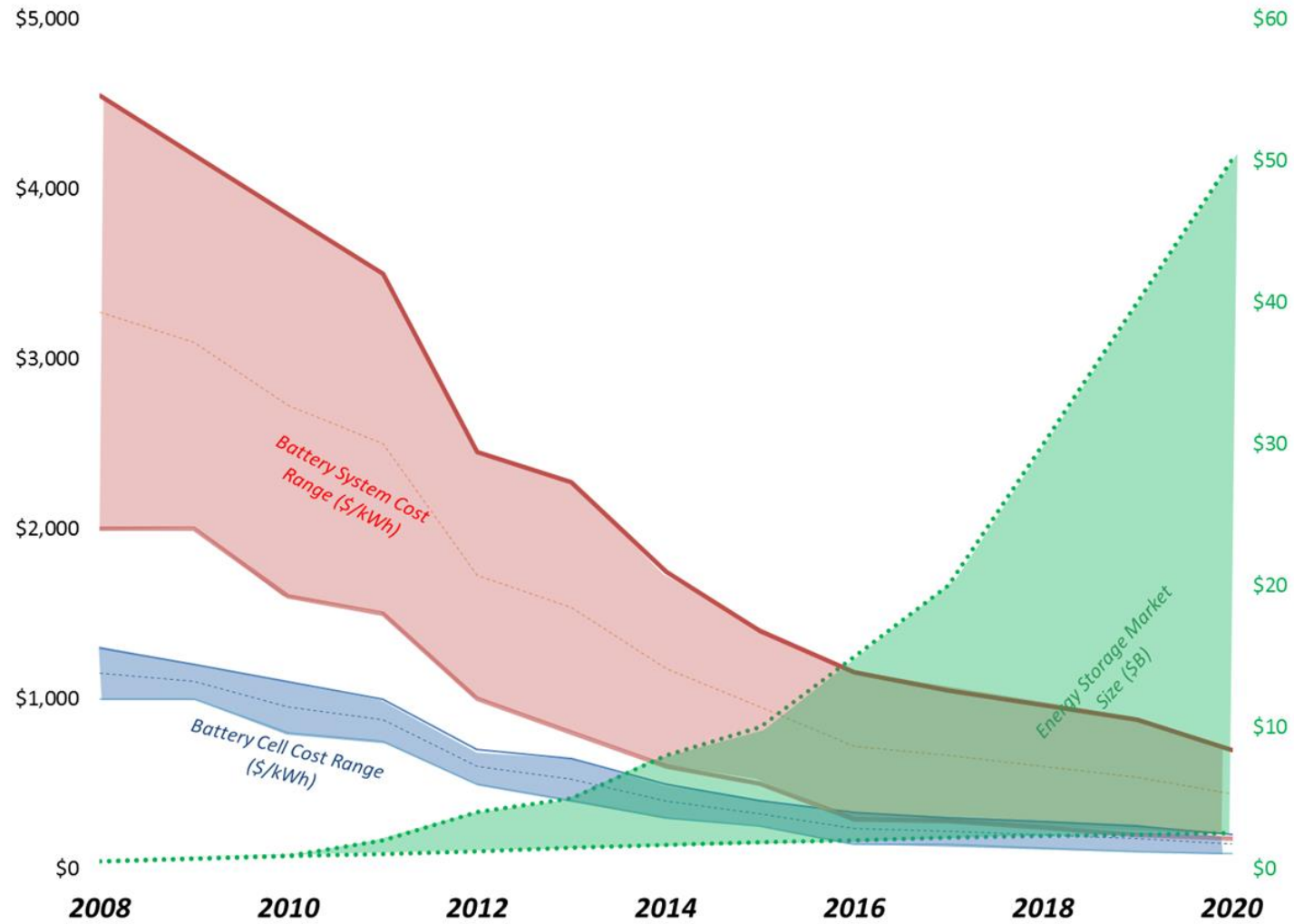
Energy Storage – The Opportunity is Now

Davion Hill, Ph.D.

Energy Storage Leader, DNV GL Energy Americas

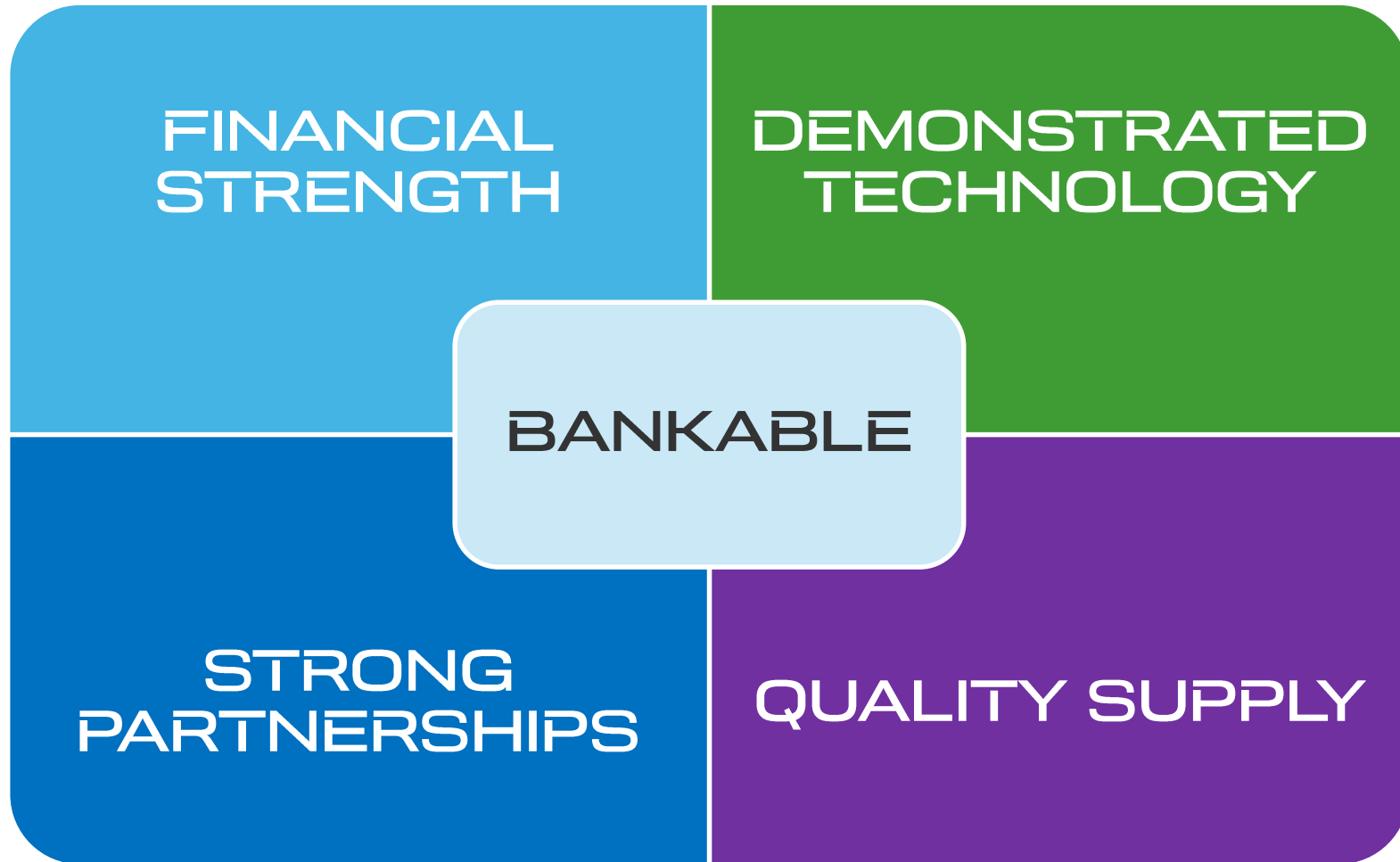
17 May 2017

These prices are real: 2016 price floor is \$562/kWh installed

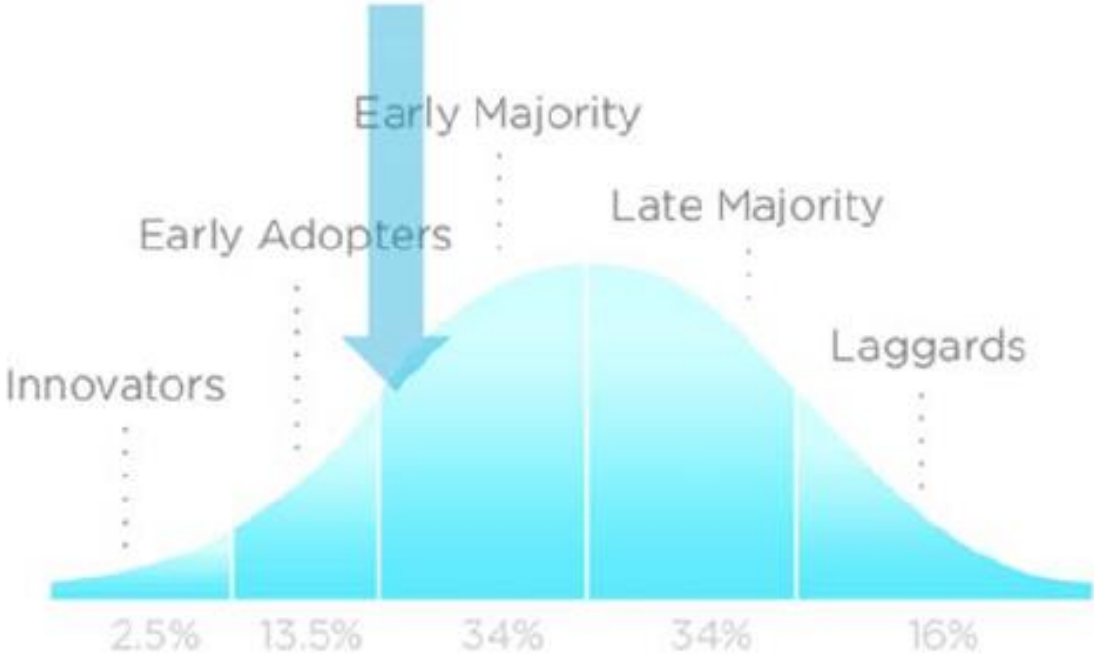


Battery Agnosticism



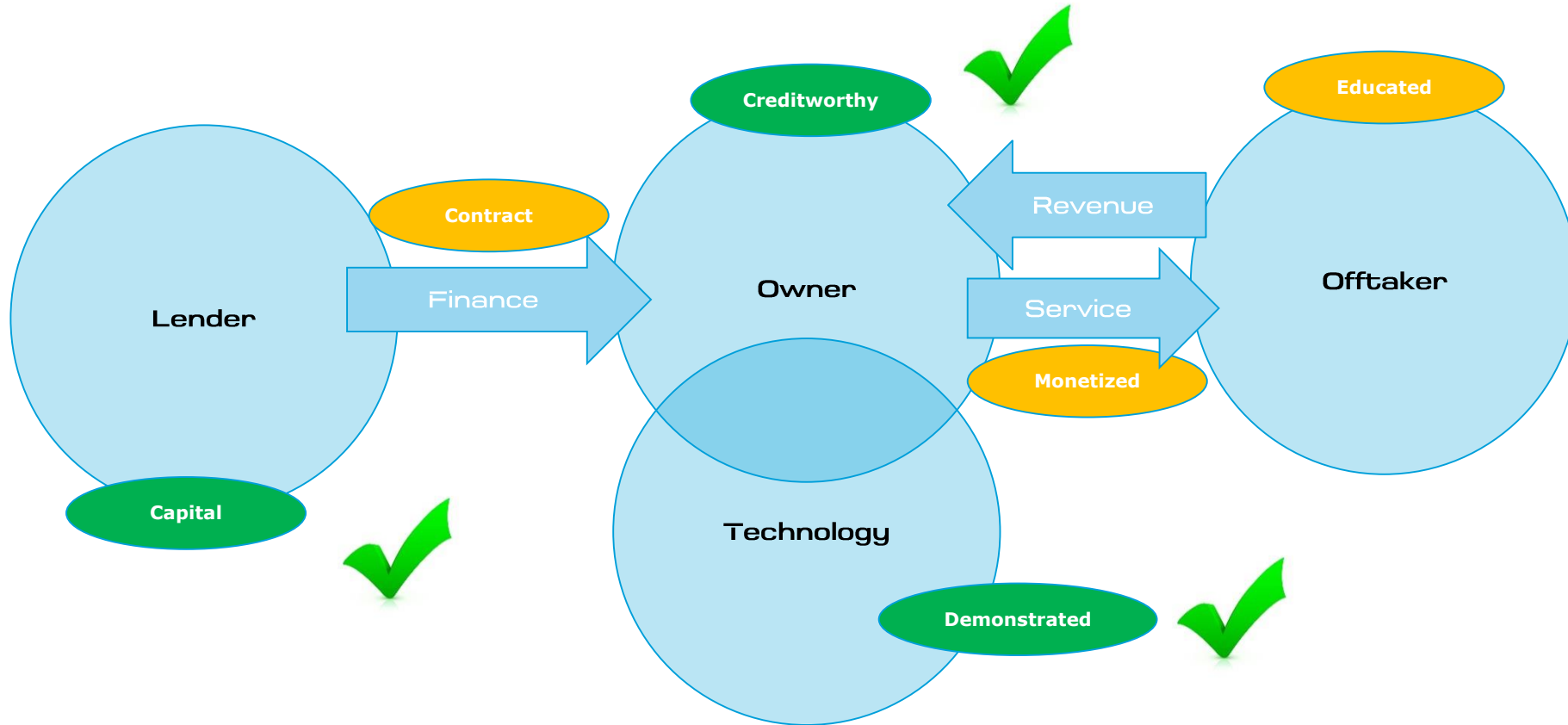


The energy storage market is here.



INNOVATION ADOPTION LIFECYCLE

Learn from the early adopters





Geli

**Software for Energy Storage &
Internet of Energy Business Models**

Ryan Wartena, President & Co-Founder

GridMarket

Leveraging data, predictive analytics, and market expertise to facilitate distributed energy projects

GridMarket's searchable platform includes **property profiles, technology recommendations, and predictive savings assessments** for millions of properties across 6 states (and growing!)

Millions of properties

Billions of data points

One platform



Ric Abel, Managing Director
Prudential Capital Group
Energy Finance